Leadership and Entrepreneurial Professions Concentration

The Leadership and Entrepreneurial Professions Concentration guides students who are preparing for entry-level or long-term leadership positions in organizations that promote the optimal development of individuals and families. Students may intend to work in organizations as directors, managers, or owners. It includes coursework in finance, management, marketing, public policy, professional communication, and leadership. This concentration is also appropriate for students preparing for careers in legal services, such as lawyers or politicians. Students may pursue additional credentials in leadership, business and entrepreneurship (see the back of this document for details).

Students must earn a “C” or higher in concentration courses. Courses may NOT double count for courses fulfilling AUCC, other HDFS requirements, or a second concentration.

Students must complete a minimum of 15 credits from the course options below for the Leadership and Entrepreneurial Professions Concentration; with at least 9 credits of HDFS prefix courses and 12 credits of upper division. * indicates the course is offered online

**Required course** (for students who declare this concentration during or after Fall 2016)
- HDFS 475 (3) Entrepreneurs and Leaders in HDFS (available FA 16)*

**HDFS courses (at least 6 credits must be HDFS prefix courses)**
- HDFS 201 (3) Perspectives in Gerontology* (typically fall only course on campus)
- HDFS 403 (3) Families in the Legal Environment* (typically fall only course on campus)
- Students may choose only one course among HDFS 410, 411, and 412:
  - HDFS 410 (3) Socioemotional Development in Childhood* (available Fall 2016)
  - HDFS 411 (3) Developmental Transitions in Adolescence* (available Fall 2016)
  - HDFS 412 (3) Mental and Physical Health in Adulthood* (available Fall 2016)
- HDFS 439 (3) Administration of Early Childhood Programs* (typically fall only course on campus)
- HDFS 470 (3) Campus Connections (Mentor or Mentor Coach) requires application
- HDFS 47A-E (3) Group Study - can only be counted twice, and each subtopic can only be counted up to 3 credits each: HDFS Peer Advising, HDFS Student Outreach and Undergraduate Leadership (SOUL), Student Respect/Wellness Education (CREWS), Asian/Pacific American Cultural Center peer mentoring (APACC), Black/African American Cultural Center peer mentoring (BAACC)

**Additional concentration courses (6 or less credits may be from the list below)**
- ACT 205 (3) Fundamentals of Accounting*
- BUS 205 (3) Legal and Ethical Issues in Business*
- ECON 202 (3) Principles of Microeconomics*
- ECON 204 (3) Principles of Macroeconomics*
- ECON 211 (3) Gender and the Economy*
- ETST 316 (3) Multiculturalism and the Media (cannot earn credit for both ETST 316 and JTC 316)
- ETST 404 (3) Race Formation in the United States
- ETST 405 (3) Ethnicity, Class and Gender in the U.S.
- FACS 320 (3) Finance-Personal and Family*
- FIN 305 (3) Fundamentals of Finance*
- IU 170, IU 270, or IU 470 (2-3) Presidential Leadership Program (PLP) courses (courses are fall only and students must apply for PLP through SLiCE)
- JTC 316 (3) Multiculturalism and the Media (cannot earn credit for both ETST 316 and JTC 316)
- MGT 305 (3) Fundamentals of Management*
- MGT 340 (3) Fundamentals of Entrepreneurship
- MGT 360 (3) Social and Sustainable Venturing
- MKT 305 (3) Fundamentals of Marketing *
- PHIL 205 (3) Introduction to Ethics
- POLS 460 (3) Public Policy Process*
- SOC 332 (3) Comparative Majority-Minority Relations*
- SPCM 334 (3) Co-Cultural Communication
- SPCM 335 (3) Gender and Communication* (typically fall only on campus)
- SPCM 436 (3) Conflict Management and Communication (spring only)
Additional credentials students are encouraged to explore with the Leadership and Entrepreneurial Professions Concentration:

More courses may be needed to acquire the credential. Students should research the requirements before applying for the credential.

**Business Administration Minor**
Courses from this concentration’s list that qualify for students wishing to pursue this minor:

1. ACT 205 (3) Fundamentals of Accounting
2. BUS 205 (3) Legal and Ethical Issues in Business
3. ECON 202 (3) Principles of Microeconomics
4. ECON 204 (3) Principles of Macroeconomics
5. FIN 305 (3) Fundamentals of Finance
6. MGT 305 (3) Fundamentals of Management
7. MKT 305 (3) Fundamentals of Marketing*

**Certificate in Entrepreneurship**
Courses from this concentration’s list that qualify for students wishing to pursue this certificate

1. MGT 340 (3) Fundamentals of Entrepreneurship
2. MGT 360 (3) Social and Sustainable Venturing

**Ethnic Studies Minor**
Courses from this concentration’s list that qualify for students wishing to pursue this minor:

1. ETST 404 (3) Race Formation in the United States
2. ETST 405 (3) Ethnicity, Class and Gender in the U.S.

**Gerontology Interdisciplinary Minor**
Courses from this concentration’s list that can also be applied to this minor:

1. HDFS 201 (3) Perspectives in Gerontology
2. HDFS 403 (3) Families in the Legal Environment
3. HDFS 412 (3) Mental and Physical Health in Adulthood

**Interdisciplinary Leadership Studies Minor or President’s Leadership Program Certificate**
Courses from this concentration’s list that qualify for students wishing to pursue this minor or certificate:

1. IU 170 (2) A Call to Lead I: Theories and Skills
2. IU 270 (2) Leadership Styles I: Personal Application
3. IU 470 (3) Effective Leadership I: Success as a Leader

**Women’s Studies Minor**
Courses from this concentration’s list that qualify for students wishing to pursue this minor:

1. ECON 211 (3) Gender and the Economy
2. ETST 404 (3) Race Formation in the United States
3. ETST 405 (3) Ethnicity, Class and Gender in the U.S.